

~ How to Hire Photo Services ~

~ **READ ALL OF THIS NOW** ~

1. First, you send us an email or call to confirm our availability for your date/time/location, and to answer your questions:  
**EMAIL Margo: [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com) PHONE: (336) 314-0503**
2. **7-DAY- HOLD** – Then, we confirm we hold your date/time for 7 days while waiting for your retainer and contract to arrive. Because demand for our services is high, on the 8<sup>th</sup> day we must re-open your date for other interested clients, unless you contact us for an extension by day 7 AND no one else is waiting for it.
3. Next, email a completed contract below and send a retainer (see #4). Email: [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com)
4. **SENDING US PAYMENT:** All taxes are included in fees. (see PAGE 2 for retainer amount) Please use one of these 6 options:
  - **CASH** – is preferred but if you are sending from a long distance, we have other options, of course.
  - **CREDIT/ DEBIT CARD** – online only. Accepting Visa, M/C, Discover, Diners Club, JCB or American Express. Email us to get the required info and link: [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com)
  - **MONEY ORDER or CASHIER'S CHECK** – Made Payable to: David Sears or Margo Sears (either is ok)  
**No personal checks, please** – we will return personal checks to you (b/c our bank holds out-of-town checks and fines us heavily for bounced ones). Send a money order or cashier's check instead, please. U.S. Post Office sells them cheaply.
  - **PAYPAL** – a last resort, please! They are costly to us. You may send to: [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com)
  - The Retainer amount is deducted from your Total. However, the Retainer amount is non-refundable, but if you cancel or re-schedule, the Retainer becomes a credit with us for 5 years from cancellation (see #9 here).
  - **BALANCE** is due immediately **before** we start on your scheduled date, or sooner if you wish.
5. **TRAVEL FEE: NO travel fee for Ocean Isle Beach NC, Sunset Beach NC, Cherry Grove SC, North Myrtle Beach SC!** We serve over 100 beaches and cities year round. Fee is for each trip:
  - Holden Beach NC, Oak Island NC, Southport NC, Caswell Beach NC = \$25
  - Wilmington NC, Wrightsville NC, Myrtle Beach area SC, Surfside SC, Garden City SC = \$50 (a 2-3 hours roundtrip for us)
  - Carolina Beach NC, Kure Beach NC, Topsail NC, Murrells Inlet SC, Huntington State Park = \$100 (a 3-4 hours roundtrip)
  - Surf City NC, N. Topsail NC, Emerald Isle NC, Litchfield SC, Pawley's Island SC, Georgetown SC=\$200 (a 4-6 roundtrip)
6. **LATE START Policy: This is VERY important! Start ON TIME.** A late start can have MANY bad effects with weather, available lighting dims AND impacts our other appointments weddings. **Except for weather delays**, a late fee of \$50 cash immediately-in-hand for every 15 minutes you don't begin the photo session after your scheduled start-time, and may be charged at our discretion.  
**Start ON TIME.** Please emphasize to everyone in your group to be AT SITE 15 MINUTES AHEAD. **BE ON TIME! BE ON TIME!**
7. **Please make every effort to know your location in advance**, so that you arrive on time! Late arrivals to an outdoor shoot have adverse effects, plus cause delays to other appointments and weddings that day. Therefore, our Late Arrival Policy (#6 above) is important to know.
8. **RAIN: we do not provide rain back-up locations. That is your responsibility!** (but we can help with ideas *sometimes*). Downpour rain is rare in this geographical location; please see our Beach Tips webpage for more info!
9. **CANCELLATION/RESCHEDULE Policy:** First reschedule is free, subsequent reschedules are \$100/each. Retainer is non-refundable. Monies over the retainer amount will be refunded asap. Retainer becomes a non-transferable credit to the payee within 60 months (5years) from cancellation date: we serve over 100 locations and offer beach photography packages too.
10. **NEXT:** Once the retainer and contract arrive, I countersign it, mark retainer paid, and email a copy to you, along with next-steps guidance and instructions. You are welcome to email Margo at ANY time with questions or dressing advice. **THEN** on your date, she arrives about 15 minutes early at agreed location.

**Photo Services Legal Contract** is effective TODAY on \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_ between BEACHPEOPLE WEDDINGS, **Margo Ross Sears**, PO Box 6385, Ocean Isle Beach NC 28469, **336-314-0503**, [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com) and Clients

Client 1 full Name: \_\_\_\_\_ Client 2 full Name: \_\_\_\_\_  
 Full Address with ZIP: \_\_\_\_\_  
 Cell Phone 1: \_\_\_\_\_ Cell phone 2: \_\_\_\_\_  
 Email: \_\_\_\_\_

**EVENT(s) INFO**

**# of PEOPLE:** \_\_\_\_\_

Your Event Date: \_\_\_\_\_  
 Start Time: \_\_\_\_\_ AM \_\_\_\_\_ PM  
 Location--Address/Town/State \_\_\_\_\_  
 \*2nd Event Date (if applies) \_\_\_\_\_  
 \*2nd Start Time \_\_\_\_\_ AM \_\_\_\_\_ PM  
 \*2nd Location Address \_\_\_\_\_

**SELECT  YOUR PHOTO PACKAGE (US shipping & tax included)**

- \$350 60-MINUTES WEDDING PHOTOS, retainer \$100
- \$500 90-MINUTES WEDDING PHOTOS, retainer \$100
- \$600 RECEPTION PHOTOGRAPHY, 3 Hours, retainer \$100
- \$200 ENGAGEMENT PHOTO SESSION, 1 Hour, retainer \$100
- \$200 FAMILY PORTRAITS – 1 Hour, retainer \$100
- \$150 H.S. SENIOR PORTRAITS – 45 mins, retainer \$100
- \$150 BUSINESS/TEAM PORTRAITS – 45 mins, retainer \$100

**SELECT  OPTIONS: PHOTO PACKAGE ADD-ONS by Margo (US postage & tax included in ALL Photo items)**

- \$800 GOLD ADD-ONS PKG, **retainer \$100** (+1hr, +60 pics, Artistic edits, Engagement Shoot, Eng. flipbook, Slideshow, Wed Album, prints fr. album)
- \$600 SILVER ADD-ONS PKG, **retainer \$100** (Artistic edits, Engagement Shoot, Eng. Flipbook, Slideshow, Wedding Album)
- \$250 PEARL ADD-ONS PKG (Artistic edits, Slideshow, Wedding Album)

**SELECT  OPTIONS: PHOTO ADD-ONS ITEMIZED by Margo**

- \$ \_\_\_\_\_ Additional Shooting Time \$200/hr for \_\_\_\_\_ hours
- \$550 Reception Photography, 3 hours, retainer \$100
- \$50 Artistic Edits, with initial order
- \$100 Artistic Edits, Resubmitted, retainer \$50
- \$150 Slideshow Video with music & graphics
- \$25 Extra copy of Pics for Guest to Print, USB flashdrive
- \$15 Extra copy of Pics for Guest to Print, DVD disk
- \$3 for 1 digital image, for your D.I.Y. Save-the Date or Invitations (ask for previews)
- \$50 for 22 digital images for your D.I.Y. Save-the Date or Invitations (ask for previews)

**SELECT  WALL PRINTS & BOOKS**

- Prints and books 100% guaranteed—replaced or refunded*
- \$70 Canvas Wall Print, square 12” x 12”
- \$70 Canvas Wall Print, rectangle 11” x 14”
- \$100 Canvas Wall Print, large rectangle 16” x 20”
- \$75 Flipbook, custom hard cover, lay-flat, 8”x 8”, 20-25 best images
- \$150 Album/Book, custom hard cover, lay-flat, 8”x 11”, 90 best images

**OTHER ADD-ONS (SELECT  all that apply)**

- \$ \_\_\_\_\_ Fresh Flowers, your choice, your colors, by florist, due with retainer (see pages 3 & 4)
- \$50 PA System/Music: portable, mic, jacks, amplifier, 40W speakers + labor, recorded music (see page 3)
- \$40 Honeymoon Basket (your choice of champagne/Cider, Godiva chocolate, flutes, candle & more) (see page 3)
- \$60 Basket Upgrade 1 (includes wine, chocolate, and décor upgrades, your choices) (see page 3)
- \$85 Basket Upgrade 2 (includes wine, chocolate, candle, soap, flutes, basket, décor upgrades, your choices) (see page 3)
- \$199 Two White Doves Release (betw. OIB-Pawleys), due with retainer
- \$316 Videographer, 1-1-1 Pkg w/ Bob Collins (betw. Holden-Geo 'town) due with retainer
- \$ \_\_\_\_\_
- \$ \_\_\_\_\_

**DO THE MATH- Enter your numbers and total them please:**

- \$ \_\_\_\_\_ Travel Fee (for each trip to ceremony AND rehearsal)
- \$ \_\_\_\_\_ Discount/ Misc. Reason: \_\_\_\_\_
- \$ \_\_\_\_\_ GRAND TOTAL (add all checked boxes and blanks above)
- \$ \_\_\_\_\_ Retainer (locks in date, non-refundable, how to send is #4 on Page 1)
- \$ \_\_\_\_\_ Balance Due: Total MINUS Retainer (due by ceremony date, before we start)

|                        |                       |                   |
|------------------------|-----------------------|-------------------|
| <b>OFFICE USE ONLY</b> | <b>LOW TIDE:</b>      | <b>HEADCOUNT:</b> |
| <b>RET PAID</b>        | <b>BAL PAID</b>       | <b>Brntwd 1</b>   |
| <b>CC \$ PPR PYPL</b>  | <b>CC \$ PPR PYPL</b> | <b>Brntwd 2</b>   |
|                        |                       |                   |

**\*PAGE 3: Use this \*\*ONLY IF\*\* you order these items from us:**

**BASKET:** Select  1 drink & 1 chocolate:

champagne    red wine    white wine    sparkling non-alcohol    Chocolate:    milk    dark    white

**MUSIC:** Please select  one after you hear samples in special email from us. We will discuss music in detail during our 1-month prior conference call. You may change this later too.

Hawaiian: The Best of "Izzy" Israel Kamakawiwo'ole (Over the Rainbow, What a Wonderful World, etc)

Classical Orchestra (Canon in D, Bridal Chorus March, Vivaldi, Ode to Joy, Jesu, etc)

Steel drums / Caribbean, of traditional wedding songs (by Bob Lyons)

Scottish bagpipes

Bring my own iPod or cell phone or MP3 with playlist of 2-4 songs (*no Tablets, no CD disk...too big*)

David Sears playing Native American-style wooden flute live (*must confirm he is available FIRST*)

**FLOWERS:** ALSO, fill out next page 4: Questionnaire. *We give that to the florist.*

**Flowers-Included in Paradise & Brentwood Packages only: 1 standard BRIDAL BOUQUET & 1 BOUTONNIERE** (please go to Page 4: Questionnaire now).

***Need to buy extra flowers?*** Make selections below (blanks and ) PLUS, fill out Page 4: Questionnaire, too!

This Extra Flowers Total \$ is added to Retainer. Of course, Margo will contact you about this BEFORE she places your order.

**How Many?**

**Item Totals**

|   |          |
|---|----------|
| _____ \$50 Bridesmaid Bouquet   | \$ _____ |
| _____ \$25 mini Bouquet (girl size)   | \$ _____ |
| _____ \$15 Boutonniere <input type="checkbox"/> SHIRT <input type="checkbox"/> VEST/COAT                                      | \$ _____ |
| _____ \$20 Corsage <input type="checkbox"/> PIN <input type="checkbox"/> WRIST  | \$ _____ |
| _____ \$14/bag, Petals 400+ of rose <input type="checkbox"/> RED <input type="checkbox"/> WHITE <input type="checkbox"/> PINK | \$ _____ |
| _____ \$19/bag, Petals 400+ of rose (color _____)   | \$ _____ |
| _____ \$6/ea. Rose, single, long-stem (color _____)   | \$ _____ |
| _____ \$35/bunch, Exotic upcharge (type _____)  | \$ _____ |
| _____ \$20 small keepsake rhinestone brooch on handle   | \$ _____ |
| _____ Other _____   | \$ _____ |
| _____ Other _____   | \$ _____ |
| _____ Other _____   | \$ _____ |
| _____ Other _____   | \$ _____ |

**Extra Flowers Total \$ \_\_\_\_\_**

**\* PAGE 4: QUESTIONNAIRE Flowers through Us Only!**

*This is given to our Florist!*

Your **LAST NAME**, then First name: \_\_\_\_\_  
Your Cell Phone: \_\_\_\_\_ ALT. PHONE \_\_\_\_\_  
Your Email: \_\_\_\_\_

Wedding Date \_\_\_\_\_ Is Reception location (if applies)    INSIDE    OUTSIDE    N/A  
Is Ceremony location    INSIDE    OUTSIDE    Reception Location (if applies) \_\_\_\_\_  
Ceremony Location (Town/beach) \_\_\_\_\_ Reception Time (if applies) \_\_\_\_\_  
Ceremony Time \_\_\_\_\_  
Are there any known flower allergies?    YES    NO    If yes, which flowers? \_\_\_\_\_

Your wedding colors? \_\_\_\_\_  
Accent or complementary colors? \_\_\_\_\_

What are your flower expectations? Select  one:  
Flowers are very important and the main highlight of the wedding – must be photogenic.  
Flowers need to be unique and strategically places to express my uniqueness.  
Flowers should simple as possible to meet the bare minimum.  
Anything that fits my budget.

Have you collected pictures of flower arrangements you want?    YES    NOT YET  
**IF yes**, please email those to Margo at [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com) **immediately**.  
**IF not yet**, we recommend you search online, or in wedding magazines, pick out what you like best, email those pictures to Margo at [info@beachpeopleweddings.com](mailto:info@beachpeopleweddings.com) as soon as possible.

Do you have a theme? (examples: Beach, Fall, Spring, Hawaiian, Farm, Victorian, Moroccan, French, Asian, etc)  
\_\_\_\_\_

List any specific flowers you **MUST** have (examples: Roses, Orchids, Cymbidiums, Bird-of-Paradise, Hydrangeas, Callas, Peonies, Dahlias, Tiger Lilies, Asiatic Lilies, Freesia, Ranunculus, Mums, Sweet Pea, Heather, Carnation, Poms, Daisies, Gerberas, Anemone, Iris, Tulip, Dusty Miller, Tree fern, coffee bean, vines, palm leaves, fiddlehead fern, etc.) **Note: some imported flowers may cost extra due to government taxation--Margo will get you a quote to approve before she orders.**  
List: \_\_\_\_\_

Check all the words that best express your wedding style:

- |             |             |             |               |              |
|-------------|-------------|-------------|---------------|--------------|
| casual      | vintage     | tropical    | eclectic      | artsy        |
| classic     | shabby-chic | bright/bold | high contrast | country/farm |
| traditional | natural     | formal      | funky         | simple       |
| exotic      | soft        | semi-formal | fun           | clean lines  |

Or your words: \_\_\_\_\_  
Ribbon color preferred? (for bouquet handle, etc) \_\_\_\_\_

Do you want small accents of:    pearls    silver    lace    starfish  
   rhinestones    gold    feathers    None, just natural  
   raffia    burlap    seashells

List all colors of wedding dress (if applies) \_\_\_\_\_  
List all colors of female attendants' clothes (if applies) (i.e. David's Bridal Pool Blue) \_\_\_\_\_  
List all colors of Groom's clothes (if applies) \_\_\_\_\_  
List all colors of male attendants' clothes (if applies) \_\_\_\_\_  
Reception (if applies): List all colors of tablecloths & linens \_\_\_\_\_  
ADDITIONAL COMMENTS OR NOTES? \_\_\_\_\_

**THIS IS A LEGAL and BINDING CONTRACT.** The clients, signed below, understand that they must adhere to the time listed above, but they may be changed at the Photographer's sole discretion if his/her schedule permits. Should the photo session begin later than scheduled due to issues beyond the control of the Photographer, Clients agree that the contents of the photo session may be spontaneously edited for time, as needed, solely at the discretion of the Photographer.

Your Photographer will leave ample time to allow for the unforeseen, and will do everything possible to accommodate extenuating circumstances. In the event the scheduled Photographer is prohibited from officiating at the photo session as planned due to hospitalization, auto accident, hurricane, dangerous storms or other unforeseen cause of non-arrival on the day of the photo session, David Sears and Margo Sears will make every attempt to provide a substitute Photographer who provides substantially the same type of service, and notify couple or family. In any event, BeachPeople Weddings, LEWA, David Sears, Margo Sears, and their agents shall not be held liable for any compensation or damages due to non-performance of any photo session/function resulting from such incapacitation, non-arrival, late arrival, or errors of any type.

There may be a travel fee for this photo session. Also, the Photographers are not responsible for the cost of any optional props or equipment or supplies clients want for the photo session. Retainer amount is non-refundable but becomes a credit for 60 months (5 years) from date of cancellation, not from the booking date.

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**Release and Consent To Use Likeness (ie: photographs, quotes):** The undersigned understands, agrees and consents to release and indemnify BeachPeople Weddings, LEWA, David Sears, Margo Sears, their agents and photographer (including their officers, directors, subcontractors, employees, subsidiaries, affiliates, parent or related companies) from and against any and all liability, claims, damages, and actions arising directly or indirectly out of or sustained in connection with the use of the undersigned's likeness, and that no agents have made any representation, warranty or guaranty to said parties, and that the use of the undersigned's likeness is for advertising purposes only and is granted solely to BeachPeople Weddings and/or the photographer, without compensation. This consent may be withdrawn by a Client at any time by giving notice in writing and allowing considerable time for withdrawal of any likeness from advertising.

All photography is protected from copying, scanning, reproduction, enhancement, or manipulation by federal Copyright Law. **IF YOU ORDER PHOTOGRAPH SERVICES: by your signature below, the Clients agree to directly contact the photographer for any additional copying, scanning, reproduction, enhancement, changes or manipulation of images,** outside of the scope of the permission letter included with images. You will be issued limited, lifetime printing rights only in a detailed letter mailed WITH images. Photographer retains ownership of all photos, per standard practices of federal Copyright Law.

IN WITNESS WHEREOF BY OUR SIGNATURES, the parties hereto agree to all the terms and conditions as described above and have caused this Contract to be signed on the dates indicated below, but effective as of the Effective Date. All parties agree that the specifics of the photo session will be made during the consultations, emails and/or other contacts, prior to the photo session.

**CHECKING  ONE BOX REQUIRED, PLEASE:**

As clients, we agree to all the terms and conditions listed above.

As clients, we agree to the terms and conditions EXCEPT we do NOT give permission to use our likenesses in advertising of any kind.

\_\_\_\_\_  
Client 1- Signature (Date)

\_\_\_\_\_  
Client 2- Signature (Date)

\_\_\_\_\_  
Photographer Signature (Date)